

THE POINT



September 2019

www.okcchamber.com

MAPS 4 package now heads to voters



After hours of discussion and a year of public comment, the Oklahoma City Council unanimously approved letting voters decide on the MAPS 4 proposal in a special election on Dec. 10. The measure would extend the 1-cent MAPS sales tax for eight years starting April 1, 2020, and will raise an estimated \$978 million.

Greater Oklahoma City Chamber President and CEO Roy Williams said the package of projects is the right combination of what the city needs to keep moving forward.

“When Mayor David Holt asked the residents to dream big, they certainly did. Now we have a package of incredible projects that will improve the lives of everyone in this city and ultimately the region,” he said.

Williams said he was very appreciative of the council taking the time to listen to the supporters’ concerns and hear the needs in our community.

“We have the resources to do all the things that were formally presented this summer, and that’s a great thing because those projects really cover a broad spectrum of

needs in our city,” Oklahoma City Mayor David Holt said during a press conference. “I would characterize those as falling into four buckets: neighborhood needs, human needs, quality of life and jobs.”

Holt said the human and neighborhood needs make up more than 70 percent of the MAPS 4 package.

Holt said MAPS has always been a compromise and an attempt to meet a lot of different priorities in the city.

“This package addresses many of the needs in our city and sends a great message that Oklahoma City residents care about our neighbors,” Williams added.

The Greater Oklahoma City Chamber and a broad coalition from across the community will join together to conduct the MAPS 4 campaign heading into the December election.

MAPS 4 would fund 16 projects, including improvements in parks, transit, sidewalks, senior wellness and youth centers, mental health and domestic violence programs, an innovation district, the animal shelter and beautification. It would also pay for a

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CVB records another successful year

The Oklahoma City Convention and Visitors Bureau, a division of the Chamber, concluded another successful fiscal year on June 30. According to the CVB's recently released Annual Report, the Oklahoma City convention and visitor industry continues to see growth and success in the wake of new additions to the Oklahoma City attraction market.

For the second year in a row, Oklahoma City exceeded \$15 million in total hotel room tax, with a 3.5 percent increase over FY2018. Comparing FY2019 with FY2018 room night demand from a broad mix of business has increased by 3.16 percent, hotel revenue grew 2.97 percent and hotel room supply grew citywide by 6.5 percent. This growth continues an upward trend.

The CVB team concluded FY19 with 372,116 definite room nights produced in the convention, sports, group tours and equine markets. The CVB also provided registration and servicing to 269 groups and 48 site visits to potential groups. Oklahoma City also hosted 702 motor coach group tours during the fiscal year. The year-end economic impact for conventions and sports sales was \$179,151,884.

“The positive momentum of the convention and events industry comes on the heels of several big

moments for Oklahoma City,” said Mike Carrier, CVB president. “The Omni Hotel has broken ground and is well under way with construction. The new convention center is coming along well with the building's shape and size showing the entire community what we can look forward to beginning late next year. Business has continued to be good for existing hotels and we are seeing the ramp-up by both Omni and SMG with their sales efforts complementing the work of our team. Planners are responding with numerous requests for proposals generating significant tentative group business as they watch the construction and move into their final decision-making process on future meeting sites, and they are including Oklahoma City on their lists.”

The CVB also marketed Oklahoma City as a visitor destination, hosting 75 travel writers and completing 282 media pitches and 137 story assists during the 2019 fiscal year. To support a positive visitor experience, the CVB trained 90 new CTAs, resulting in 328 active CTA members in the Greater Oklahoma City metro area. During customer satisfaction surveys measuring Oklahoma City as a destination, the CVB as an organization and local industry partners averaged an overall satisfaction rating of 95 percent for the year.

Leadership Notes

After four days of public hearings and countless other discussions, City Council has approved the list of MAPS 4 projects.

Previous MAPS projects have transformed downtown Oklahoma City, improved our national image and provided new and upgraded cultural, sports, recreation, entertainment and convention facilities. MAPS has been so successful that other metropolitan areas across the country have studied ways to implement similar strategies.

The 16-project MAPS 4 package that will go to the voters for approval on Dec. 10 continues that transformation. The one cent sales tax would raise an estimated \$978 million over eight years, with a sizable amount of the spending allocated to projects that will improve the quality of life in our neighborhoods, as well as projects to address human needs including mental health, homelessness, and more. These projects stand alongside investments in our quality of life infrastructure and investment in our emerging Innovation District.

It is the right time for these types of projects. In today's highly competitive environment for talent, a compelling quality of place - a community's attractiveness to existing and future residents and workers - is a competitive advantage. And many workers - especially recent graduates and young professionals - are selecting a place to live before securing employment.

MAPS drove the Oklahoma City renaissance and revitalization of downtown, with public investments of around \$2 billion since 1993 attracting billions more in private investment.

If we want to continue the amazing renaissance that has transformed our city, now is the time to come together and help us show the real impact of these projects to the citizens of Oklahoma City, so that they can cast an informed vote in December.



Roy H. Williams, CCE
President & CEO

VELOCITY
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 "Tinker gets new installation commander"
 VELOCITYOKC.COM/ROYSPICK

Sincerely,

Roy H. Williams, CCE
Chamber President & CEO

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THE POINT!

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new multipurpose stadium and improvements to the Chesapeake Energy Arena and a new OKC Fairgrounds Coliseum.

Williams said he was especially pleased that the Innovation District projects were included. The Chamber and several partners requested funding to implement impactful parts of a land use and strategic development study for the area, which will be used to construct Innovation Hall and expand the 10th Street Bridge over Interstate 235, as well as renovate the Henrietta B. Foster Center and update Booker T. Washington Park. The request also included an appropriations fund for programming at the Foster Center and Innovation Hall.

He said the improvements made at the Innovation District will be a boon for Ward 7, but also help create a place that's attractive to new companies wanting to do life-changing work. Williams said cities like Boston

and St. Louis are already reaping the benefits of having a planned, programmed innovation district, so it's time for Oklahoma City to improve upon the assets we have to strengthen its standing as a research destination.

"This is a project with the most potential for bringing money into our community from outside," Williams said. "It's an area that's going to generate jobs and it's important for economic diversification."

Williams said when the MAPS 4 projects are completed, people will look back at this vote in December and see it as another turning point in Oklahoma City's history.

"This package will make life better for every resident," he said. "And when we help our residents, that sends a beautiful message to the rest of the country – well, even the world – that Oklahoma City is a place where you won't feel left behind."

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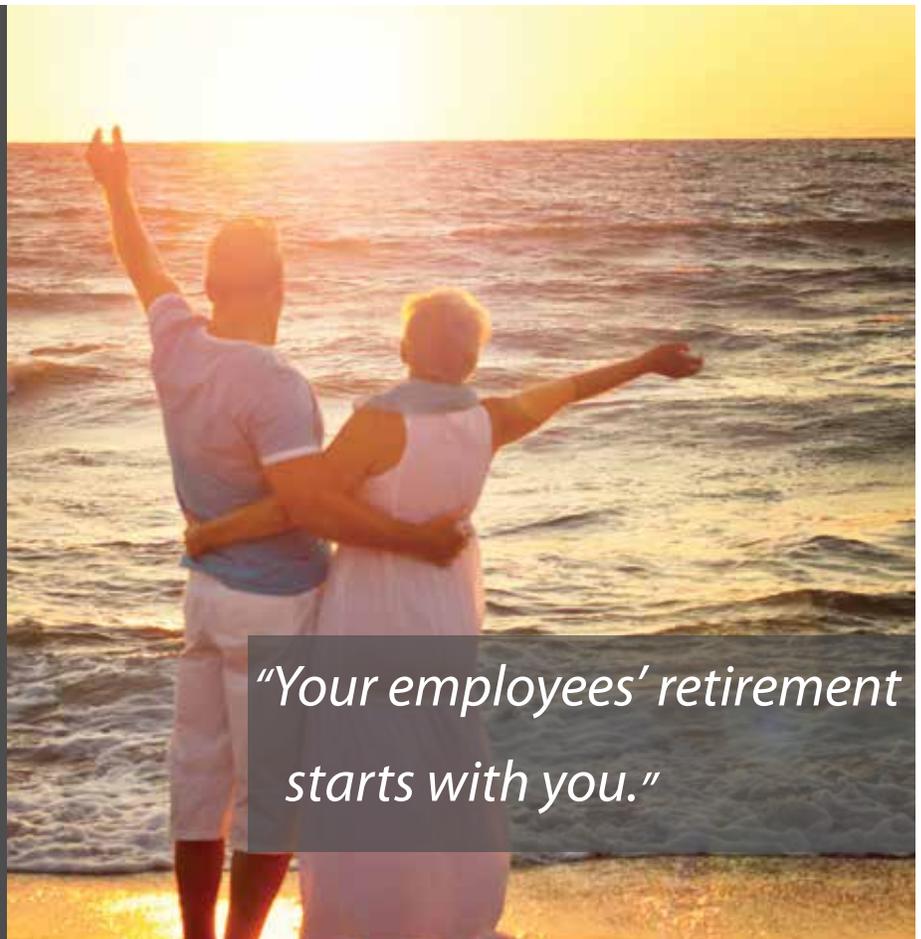


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OU Medicine Ranked Top 50 Nationally in Cancer Treatment and No. 1 Hospital in Oklahoma by U.S. News & World Report

OU Medicine is the No. 1 ranked hospital system in Oklahoma, and its oncology program at Stephenson Cancer Center and OU Medical Center ranked in the Top 50 in the nation, in the 2019-2020 rankings released by U.S. News & World Report.

This achievement makes OU Medicine, which includes OU Medical Center, Stephenson Cancer Center, The Children's Hospital, OU Physicians, OU Medical Center Edmond and the OU Health Sciences Center the only healthcare system in Oklahoma to currently hold a national ranking, and it marks the first time in state history that a cancer care program has earned a national ranking. For OU Medicine, the achievement comes a little over a year after becoming a locally owned, nonprofit healthcare system and a year after earning the prestigious National Cancer Institute designation at Stephenson Cancer Center, which is held by only 2 percent of cancer centers in the country.

“We are honored and inspired by the extraordinary dedication and skill of our physicians, nurses, researchers, healthcare professionals and support staff who bring their best to our patients every day,” said Chuck Spicer, president and CEO of OU Medicine. “It is our privilege to serve the residents of Oklahoma by providing the most complex and specialized health care services that are only offered at OU Medicine.”

To generate hospital rankings, U.S. News & World Report evaluated nearly 5,000 hospitals nationwide. It assessed each hospital in 16 adult specialties, nine adult medical procedures or conditions and 10 pediatric specialties.

OU Medicine broke into the coveted U.S. News & World Report national top 50 ranking for Best Cancer Hospitals by ranking No. 48 for 2019-2020. The program was particularly recognized for its excellence in patient survival 30 days after a hospital stay, and the frequency that its patients are able to go directly home from the hospital rather than being sent to another facility for continued care. In addition, OU Medicine received a commendation for its volume of patients with high-risk cancers over three years, especially relevant because higher patient volume is associated with better outcomes.

“At Stephenson Cancer Center, we lead the nation in enrollment for clinical trials and offer the most cutting edge and complex cancer treatments in the region. The National Cancer Institute designation we received last year is a testament to the excellent clinical research we are providing to our patients to ensure they are receiving the best cancer treatment available in the country. This recognition further confirms that you can receive world class cancer care right here at home,” said Robert Mannel, M.D., associate vice provost for Cancer Programs at OU Health Sciences Center and director of Stephenson Cancer Center at OU Medicine.

“As a comprehensive academic healthcare system, OU Medicine strives not only to offer the highest-quality care, but to engage in research that yields new treatments and to educate the healthcare professionals of tomorrow. The new rankings by the U.S. News & World Report confirms that OU Medicine is the leader in bringing the highest standard of treatment and compassionate care to patients in Oklahoma and in the region,” said Kris Wallace, president of OU Medical Center

ELEVATE

It's time to elevate your career with Oklahoma City's newest professional development conference!

Invest in the future of your company by sending your company's managers and new employees to Elevate, a new professional development conference and networking event that's all about elevating Oklahoma City's workforce. With motivational speakers, breakout sessions and a networking event featuring Oklahoma City's best brews and bites, Elevate is designed to help your company provide professional development options to its employees—without having to send people out of the market to experience an excellent conference.

Elevate yourself. With motivational speakers, breakout sessions and an after party featuring Oklahoma City's best brews and bites, Elevate is designed to help you take your career to the next level, all with a distinctive Oklahoma City flair.

Elevate your employees. Elevate will help your company provide professional development options to its employees—without having to send people out of the market to experience a valuable conference experience.

Elevate will take place on Wednesday, Oct. 23, at the Cox Convention Center, with registration beginning at 7:30 a.m. Morning and afternoon breakout sessions will include education tracks for new managers, new employees, small business owners, entrepreneurs and general sessions that will apply to everyone, no matter the career stage. The event will also feature keynote speakers during an extended lunch session to provide inspiration to all attendees.

SESSIONS AND SPEAKERS:

This is your time

Amy Downs
President/CEO, Allegiance Credit Union

Mental health/wellbeing

Janienne Bella
Chief Executive Officer, A Chance to Change

Using your story to grow your business

Brad Bishop
Owner, Bishop Branding

First impressions

Hilarie H. Blaney
Etiquette and Protocol Consulting

Access to funding

Stacey Brandhorst
Venture Advisor & Director of Venture Outreach, i2E, Inc.

Personal branding 101

Adam Brooks
Senior Advisor, Energy and Corporate Communications, Candor

Mitigate your fraud risk

Todd Burchett
Partner, South Region Leader of Forensics and Valuation Services, BKD CPAs and Advisors

Workforce development: creating great employees

Shelley Cadamy
Partner, The Mettise Group

Networking 101

Sunny Cearley
VP of Membership, Greater Oklahoma City Chamber

How to motivate yourself and others

Mike Crandall
Sandler Training

How to become a master communicator

Doyce Crandall
Partner and Founder, Sandler Training

Better results through asking questions

David Curran
Head of Business Development, Sandler Training

Financial bootcamp for emerging leaders

Sherry Dale, CPA
Partner, The Mettise Group

Vote for prom king or queen: get crowned on page 1

Google ranking
Stacy Eads
CEO, Stacy Eads, LLC

Corporate cares: are you building a purpose-driven community impact?

Stacy Eads
CEO, Stacy Eads, LLC

More sessions on page 12!

KEYNOTE SPEAKERS:



David Epstein

New York Times best-selling author and science writer David Epstein has made it his mission to uncover the keys to achieving high performance in any domain, and to debunk popular myths along the way. His *New York Times* best-seller, *The Sports Gene*, took readers inside the surprising science of extraordinary athletic performance. In his latest book, the top ten *New York Times* and Amazon best-seller *Range: Why Generalists Triumph in a Specialized World*, Epstein examines the world's top performers, from professional athletes to artists, scientists, entrepreneurs and Nobel laureates. Named as one of Wharton professor Adam Grant's "New Leadership Books to Read in 2019," the *Washington Post's* "10 Leadership Books to Watch For," and selected for the JP Morgan Summer Reading List, *Range* has received rave reviews from the likes of Daniel Pink and Malcolm Gladwell, and best-selling author Susan Cain as well as praise from the *Wall Street Journal*, *New York Times* and NPR.

Merging stories from the worlds of sports, business, medicine, and education, Epstein sheds light on the paths to peak performance. From how to best prepare for our specialized world to how to optimally incorporate AI into our workplaces, Epstein unpacks the science of success — leaving audiences with actionable takeaways to improve how they live, work, and prepare for the future.



Amy Downs

This is your time! Amy Downs will set the stage for a motivating and invigorating day ahead during the morning keynote address. Downs will share her story of surviving the OKC bombing and subsequent transformation as a way to inspire the listener and ignite within them a desire for personal growth.

Downs began her career as a teller 32 years ago working for Federal Employee Credit Union located in the Alfred P. Murrah Federal Building.

In 1995, she was one of the last survivors to be pulled from the rubble following the Oklahoma City bombing in which 18 of her 33 co-workers at the credit union were killed.

Embracing her second chance at life, Amy launched a campaign of self-improvement and empowerment, losing 200 pounds and adopting a new active lifestyle which ultimately led to her becoming an Ironman Triathlete.

Amy holds a bachelor's degree in organizational leadership and a master's degree in business administration from Southern Nazarene University. Amy still works for the same credit union which also survived the bombing, now called Allegiance Credit Union, serving as the president and CEO.



Walter Nusbaum

There are many day to day interactions that we brush off as unimportant. What if we saw more? What if we left the world better, in each moment, than it was when we arrived? Even if that meant doing hard things. What would that mean for your job, for your family, for your life?

In his luncheon keynote, Walter Nusbaum, author, organizational coach and growth strategy consultant, will address how the power of small things can change everything. His philosophy will drive employees, leaders and CEOs to give more, pay attention to the details, and achieve results by leaving everything better than the way they found it.

Early childhood development: the first 100 days in an employee's life

Danielle Ezell, APR, SPHR
Partner, The Mettise Group

Building presentation skills

Russ Florence
President, Chief Operating and Inclusion Officer, Schnake Turnbo Frank

Situational leadership

Russ Florence
President, Chief Operating and Inclusion Officer, Schnake Turnbo Frank

Combatting connection killers

Doug Hacking
CEO / Owner, Relationship Resonance, Inc.

The four areas of leadership: how great leaders spend their time

Kati Hanna
Partner, The Mettise Group

Faces of change: understanding and managing generations in the workplace

Danielle Hoeltzel
Director of Organizational Development, Express Employment Professionals

Networking for introverts

Gunnar Hood
Digital Marketing Consultant, WSI Summit

Positioning your company to be irresistible

Rhonda Hooper
President and CEO, Jordan Advertising

The tightrope of confrontation: successfully navigating conflict in the workplace

Gene Hopper
Partner, The Mettise Group

What impressions are you making: professionalism leads to success

Kenny Reinbold
Marketing Specialist, Express Employment Professionals

Making data-driven decisions

Eric Long
Senior Research Economist, Greater Oklahoma City Chamber

Managing up for results

David McLaughlin
Asst Vice President, Corporate Training, American Fidelity Assurance Company

Keeping your cool

Scott Meacham
President & CEO, i2E, Inc.

Help! I've been promoted: essential skills for new supervisors

Steve Puckett
Director, Corporate Human Resources, Express Employment Professionals

Developing cultural competency

Sandra Quince
Bank of America

How to build trust with prospects and clients

Dot Rhyne
Founder & President, Brand Talkers

The value of inclusiveness in strategic financial planning

David Rodarte
Director, BKDnext Business Advisor, BKD CPAs and Advisors

Who moved my cheese? The art of change management

Michael Shellabarger
Corporate Trainer, Love's Travel Stops & Country Stores

Time management - the art of eating the frog

Michael Shellabarger
Corporate Trainer, Love's Travel Stops & Country Stores

Emotional intelligence in the workplace

Michael Shellabarger
Corporate Trainer, Love's Travel Stops & Country Stores

Ten IT tips when you are the President and IT Technician of your company

Brad Thomas
Co-Founder, NvYA Technology

Becoming a trusted co-worker

Rhonda Y. Thompson
Sr. Technical Training Specialist, OGE Energy Corp.

Approaching sales from a place of servanthood

Derek Villanueva

Cold calling

Derek Villanueva

Business ethics

Shannon Warren
Founder, OK Ethics

How to be more productive in the workforce using your computer

Jennifer Wherle
Inside Sales Medium Business, Dell Technologies

Career pacing

Tennille Whiteman
Training Associate, American Fidelity Assurance Company

See the most updated list of speakers at OKCElevate.com/schedule



ELEVATE

To unwind after a day full of education and inspiration, Elevate will feature a high-energy networking event with its After-Party! Elevate attendees will be able to engage with colleagues, sample food from caterers and restaurants and offer a toast to the experience with tasters from Oklahoma City breweries and wineries. Similar to SchmoosaPalooza, Chamber members will be able to showcase their products and/or services at the Elevate After-Party by signing up for the Exhibitor Experience. Email register@okcchamber.com to reserve your After-Party exhibitor table for \$400 or a super exhibitor table for \$600.

The Elevate experience is open to everyone, but Chamber members get a discounted conference registration for \$250 per person or \$200 per person for groups of three or more within the same company. An all-day conference registration includes breakfast, lunch, all keynote speakers, six breakout sessions, morning and afternoon refreshments, and a pass to the Elevate After-Party experience. Chamber members that are nonprofit organizations will also receive a discounted rate of \$200 per person or \$160 per person for groups of three or more within the same organization.

To purchase tickets, see a list of the speaker lineup or view additional information, visit www.okcelebrate.com.

UPCOMING EVENTS

CALENDAR

Sept. 10

Sunset Reception

4 to 6 p.m.
StarSpace46
1141 W. Sheridan Ave.
okcchamber.com/sunset2019

Sept. 18

Chamber Forum

11:30 am to 1 p.m.
Vast
333 W. Sheridan Ave.
okcchamber.com/septemberforum

Sept. 23

Metro 50

5:30 to 8:30 p.m.
National Cowboy & Western
Heritage Museum
1700 NE 63rd St.
okcchamber.com/2019metro50

Oct. 4

Enlighten

Noon to 1 p.m.
Walker Terrace
1300 N. Walker Ave., Suite 300
okcchamber.com/enlighten

Oct. 8

Member Orientation

3:30 to 5 p.m.
Greater Oklahoma City
Chamber
123 Park Ave.
okcchamber.com/orientation

Oct. 11

Navy Birthday Ball

6 to 9 p.m.
National Cowboy & Western
Heritage Museum
1700 NE 63rd St.
okcchamber.com/nbb

Oct. 23

Elevate

7:30 a.m. to 7 p.m.
Cox Convention Center
1 Myriad Gardens
okcelevate.com



Celebrate 244 years of the U.S. Navy at this year's Navy Birthday Ball

Since 1972, each Chief of Naval Operations has encouraged a Navy-wide birthday celebration to enhance a greater appreciation of the Navy heritage, and to provide a positive influence toward pride and professionalism in the naval service.

The Greater Oklahoma City Chamber and the Oklahoma City Navy League are honored to host this celebration of the Navy's birthday at the National Cowboy & Western Heritage Museum. Please join us Friday, Oct. 11, as we honor 244 years of service to our country through this year's theme, "No Higher Honor."

Special thanks to Signature Sponsor The Boeing Company.

NAVY BIRTHDAY BALL

Friday, Oct. 11

National Cowboy & Western Heritage Museum
1700 NE 63rd St.
Oklahoma City, OK 73111

6 p.m. | Reception
7 p.m. | Dinner program
Black Tie | Dinner Dress Blue

Register at okcchamber.com/nbb

Register now for the Metro 50 Awards



2018 Metro 50 winner SJ Innovations, LLC

Celebrate the fastest-growing privately held companies in the Oklahoma City metro area at the Metro 50 Awards on Sept. 23 from 5:30 to 8:30 p.m. at the National Cowboy & Western Heritage Museum, 1700 NE 63rd Street.

At this event, the rankings of the 50 companies who are making significant contributions to the central Oklahoma City economy will be revealed. Tickets are \$100, and tables of eight are \$1,500. For more information and to view a list of the 2019 winners, visit www.okcchamber.com/2019metro50.

Special thanks to the Metro 50 sponsors: Bank of Oklahoma, Cox Business, EY, Express Employment Professionals, The Journal Record Publishing Company, OGE Energy Corp. and the Greater Oklahoma City Chamber.

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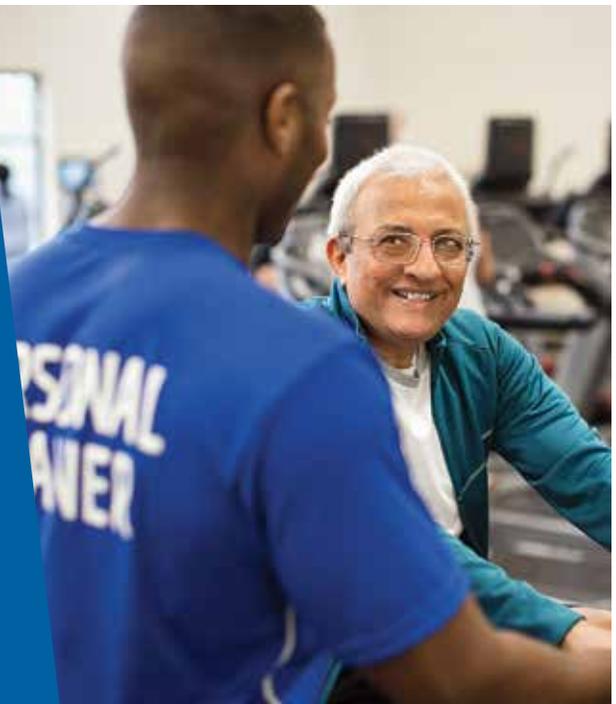
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WELCOME NEW MEMBERS

Businesses who join the Greater Oklahoma City Chamber are part of the largest coalition of businesses in the state and make the Chamber's work in the community possible. Each member level is identified on the listing below.

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Mr. Earl Stone (918) 560-1400
100 N. Broadway Ave., Suite 3250
6100 S. Yale Ave., Suite 2010
Tulsa, OK 74136
www.deloitte.com

PARTNER+

Oklahoma Aggregates Association

Associations / Membership Organizations
Mr. Devery R. Youngblood 524-7680
3500 N. Lincoln Blvd.
Oklahoma City, OK 73105-5410
www.okaa.org

EMERGING LEADER

84 Hospitality Group

Caterers
Mr. David Rackley
1804 NW 16th St., Suite B
Oklahoma City, OK 73106-2031
www.84hospitality.com

ASSOCIATE

Profile by Sanford

Weight Control Services
Mr. Michael Charlton 496-4014
12200 N. MacArthur Blvd., Suite F
2340 S. Milwaukee St.
Denver, CO 80210

ASSOCIATE

SixTwelve

Educational Cooperative Organizations
Ms. Amy Young 208-8291
612 NW 29th St.
Oklahoma City, OK 73118
www.sixtwelve.org

CORE

Bishop Branding

Advertising / Marketing
Mr. Brad Bishop 808-9585
15809 Sky Run Drive
Edmond, OK 73013-8428
www.bishopbranding.com

CORE

Central Oklahoma Habitat ReStore

Nonprofit / Service Agencies
Ms. Ann Felton Gilliland 778-6222
4900 S. High St.
Oklahoma City, OK 73129
www.cohfh.org

CORE

Empire Slice House

Restaurants
Mr. David Rackley 557-1760
1804 NW 16th St.
Oklahoma City, OK 73106-2031
www.empireslicehouse.com

CORE

Exit Strategy Investments, LLC

Real Estate - Commercial
Mr. Derrick Adair 698-3948
2119 Riverwalk Drive, Suite 333
Moore, OK 73160-2700
www.exitstrategycorp.com

CORE

Goro Ramen

Restaurants
Mr. David Rackley 606-2539
1634 N. Blackwelder Ave., Suite 102
Oklahoma City, OK 73106-2000
www.gororamen.com

CORE

Growthology Business Coaching and Consulting

Consultants
Mr. Gene Vidler (918) 519-0176
3000 W. Memorial Road, Suite 123-634
Oklahoma City, OK 73120-6101
www.growthologygroup.com

CORE

Gun Izakaya

Restaurants
Mr. David Rackley 900-6613
3000 Paseo
Oklahoma City, OK 73103-1021
www.84hospitality.com

CORE

HireQuest Direct

Employment Agencies
Mr. Daniel Hoerr 216-3131
8800 S. Pennsylvania Ave., Suite 101
Oklahoma City, OK 73159
www.hirequestllc.com

CORE

Holiday Inn Hotel OKC North

Hotels & Motels
Ms. Valorie Willingham 286-4777
6200 N. Robinson Ave.
Oklahoma City, OK 73118
www.ihg.com

CORE

Landmark Cancer Center

Medical Services
Ms. Staci Conder 839-7340
11100 Henfer Pointe Drive, Suite A
Oklahoma City, OK 73120
www.lmcancercenter.com

CORE

Lime (Neutron Holdings)

Amusement Equipment / Rental
Ms. Allison Forms (317) 956-9734
350 S. Vermont Ave., Suite 208
Oklahoma City, OK 73108-1022
www.li.me

CORE

Oklahoma Department of Rehabilitation Services

Employment Agencies
Ms. Fatos Floyd (918) 781-4172
3535 NW 58th St., Suite 500
733 S. 32nd St.
Muskogee, OK 74401
www.okdrs.gov

CORE

Red Dirt Orthodontics

Dentists - Orthodontists
Dr. Kolton Erickson 227-0054
5940 N.W. Expressway
Oklahoma City, OK 73132
www.reddirtortho.com

CORE

Red Hawk Fire & Security

Security Control Systems & Service
Mr. Kyle Kastner 787-8444
6000 NW 2nd St.
Oklahoma City, OK 73127
www.redhawkus.com

CORE

Renew Wellness & Aesthetics

Beauty Salons / Barber Shops / Spas
Ms. Teresa Hickey 810-5944
7206 N. Western Ave.
Oklahoma City, OK 73116-7118
www.renewoklahoma.com

CORE

Revolucion

Restaurants
Mr. David Rackley 606-6184
916 NW 6th St.
Oklahoma City, OK 73106-7243
www.revolucionokc.com

CORE

Stacy Eads, LLC Business Coach & CEO Consultant

Business Development
Ms. Stacy Eads 476-5873
3045 NW 16th St.
Newcastle, OK 73065-5954
www.stacyeads.com

CORE

The Collective Food Hall LLC

Restaurants
Mr. Truong Le 694-9343
308 NW 10th St.
Oklahoma City, OK 73103-3908
www.thecollectiveokc.com

CORE

VASA Fitness

Fitness Centers & Training
Mr. Coltin Dennis
4105 S. Western Ave.
4400 S. Western Ave.
Oklahoma City, OK 73109-3414
www.vasafitness.com

CORE

Zeal Equity, LLC

Real Estate
Mr. Mike Abad, III (210) 323-3359
1325 N. Walker Ave.
Oklahoma City, OK 73103-6401
www.zealequity.com

Members Upgrade Their Support of the Chamber

The following member companies increased their investment in the Chamber, demonstrating strong support of the Chamber's efforts to drive the region's economy. To increase your investment, contact the membership division of the Chamber at 405-297-8949 or membership@okcchamber.com.

PARTNER+

Dobson Technologies
Business Support Services
 Mr. Frank Franzese 242-0100
 14101 Wireless Way, Suite 300
 Oklahoma City, OK 73134
www.dobson.net

PARTNER+

INTRUST Bank, N.A.
Banks
 Mr. Tom O'Keefe 949-6547
 1450 S. Kelly Ave.
 Edmond, OK 73003-5860
www.intrustbank.com

PARTNER+

Oklahoma City - County Health Dept.
Health Services
 Mr. Gary Cox, J.D. 427-8651
 2600 NE 63rd St.
 Oklahoma City, OK 73111
www.occhd.org

ADVISOR

Collision Works
Automobile Repairing & Service
 Mr. Sam Sims 602-0362
 3224 SE 29th St.
 Del City, OK 73115
www.collision-works.com

ADVISOR

Mabrey Bank
Banks
 Mr. Darren A. Dixon 752-6018
 14001 McAuley Blvd., Suite 170
 Oklahoma City, OK 73134
www.mabreybank.com

ADVISOR

Sunbeam Family Services, Inc.
Nonprofit / Service Agencies
 Mrs. Jane Meeks 528-7721
 1100 NW 14th St.
 Oklahoma City, OK 73106-4450
www.sunbeamfamilyservices.org



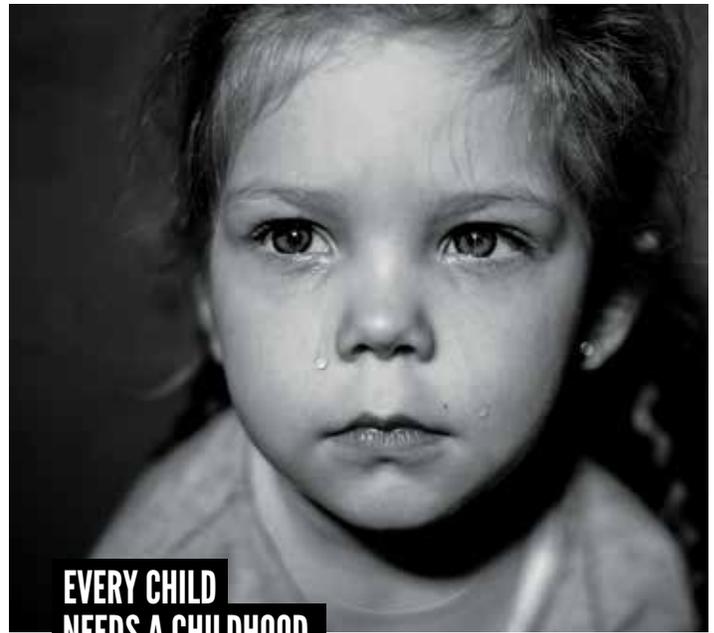
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of Central Oklahoma

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GRAND OPENINGS

Congratulations to Chamber members on their recent Grand Openings! To see the schedule of upcoming Grand Openings or subscribe to the Grand Openings calendar, visit www.okcchamber.com/grandopenings.



Arvest Bank
3120 S. Western Ave.
Oklahoma City, OK 73109



Renew Wellness & Aesthetics
7206 N. Western Ave.
Oklahoma City, OK 73116



Café 110
110 N. Robinson Ave.
Oklahoma City, OK 73102



**The Children's Hospital at OU
Medicine PICU**
1200 Children's Ave., 6th Floor
Oklahoma City, OK 73104



Exaptive
124 NW 12th St.
Oklahoma City, OK 73103

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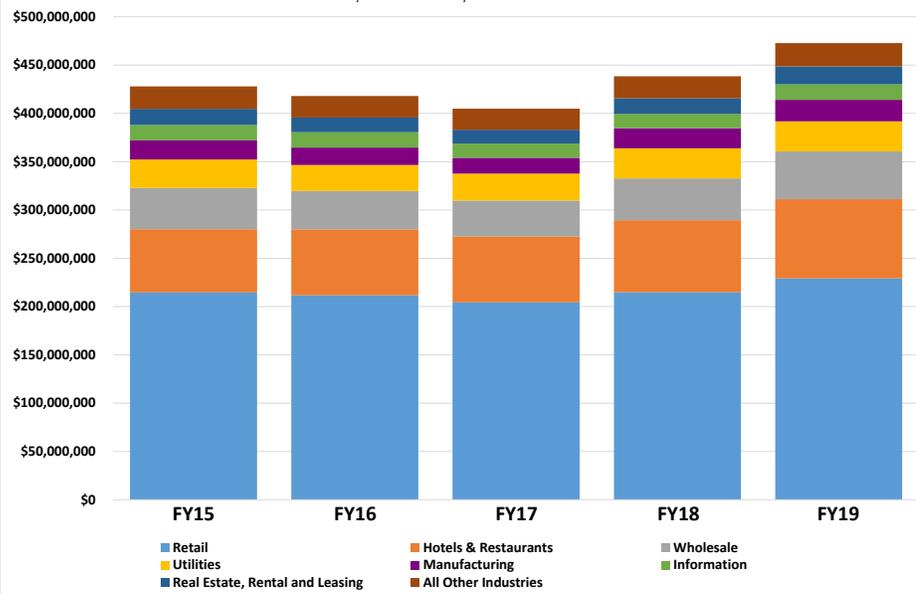
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ECONOMIC INDICATORS

Oklahoma City Sales Tax Collection

City of Oklahoma City Sales Tax Collection by Industry



Source: City of Oklahoma City Office of Management and Budget, 2019

- Over the past five years (fiscal year 2015-2019) industries have generated over \$2.1 billion in sales tax for the City of Oklahoma City.
- By far, retail has consistently generated the most sales tax, accounting for 48-51% of sales tax collections for the city - averaging nearly \$215 million per year over the past 5 years.
- 27 of the past 28 months have generated a positive year-over-year (same month) increase in sales tax revenue.

For comprehensive Economic Indicators and Regional Data, www.greateroklahomacity.com/economicindicators or contact Eric Long, Research Economist – 297-8976; elong@okcchamber.com

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