

ANNUAL REPORT



2012

Service that earns awards.



(L to R) Kelly Brander, President and CEO, with Brad Krieger, Chairman, Becky Franklin, EVP & Sales Manager, Keith Kersten, Senior VP/Commercial Relationship Manager, Linda Schulz, SVP-Business Banking Manager, Steve Falor, Senior VP/Commercial Relationship Manager



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A word from 2012
CHAIRMAN
CARL
EDWARDS



As I look back at the last two years and my time spent as Chamber chair, I am amazed at the changes we have witnessed in our community. As your chair, I was able to witness first-hand how much we can accomplish together and the impact the Chamber has on our community and the region. The Chamber touches so many aspects of our community's growth, that as a member and active volunteer did not fully understand the scope of this organization, its influence and its critical importance to our community.

As we have waded through an economic downturn, Oklahoma City has continued to defy the odds. It's not because of one person or one initiative. It's due, in large part, to the Chamber and its more than 5,000 members companies who are all dedicated to the vision of a better Oklahoma City. Our willingness to work together as a community – our inclination toward partnership and away from divisive politics have served us well.

This year has been marked with momentous accomplishments by and within the business community, and for Greater Oklahoma City as a whole – the Thunder's first trip to the NBA Finals, the expansion of 145 of our existing businesses, the opening of the Devon Energy Center, significant progress on pro-business legislation and the progress of Project 180, and Tinker's designation as the home of an Air Force Sustainment Center. In looking at these accomplishments, you can clearly see the fingerprints of the Chamber's work and it reinforces our need to continue working together. The greatest things we accomplish in this city do not happen overnight, or in a single calendar year. But as we continue to work together to move Oklahoma City forward, we will continue to reap the rewards of our hard work and watch as our city continues to grow.

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GROWING OUR OWN



LOREN PLOTKIN

M-D Building Products
Incorporated

Member since 1923

“

Companies are the beneficiaries of the work the Chamber does.

”

Since the month after the Land Run of 1889, the Greater Oklahoma City Chamber has been the voice of business and the visionary organization in Oklahoma City. It was during those early years that M-D Building Products – known then as Macklanburg Duncan – took root in the community. More than 90 years later, Loren Plotkin, president and CEO, looks back on how the Chamber’s efforts have shaped Oklahoma City’s successes and enabled the company to become the nation’s leading manufacturer of weatherization products.

“Our relationship with the Chamber dates back to the founding of the company. Our previous owners and their families recognized the importance of the Chamber from the time the company was founded in 1920. We’ve been very fortunate to be able to continue to grow and the Chamber’s efforts have played a role in that success.”

Throughout the long relationship, M-D Building Products has benefitted from a number of the Chamber’s programs and services. But it’s through the larger efforts of the Chamber that Plotkin sees the greatest benefit for the company.

“Companies are the beneficiaries of the work the Chamber does. Through the efforts of their economic development team and work at the capitol, they are creating a favorable business climate and great quality of life. And that has enabled us to get the type of workforce we need,

and to recruit the type of people to Oklahoma City that help us build a strong management team.” With more than 400 employees working at the company’s plant in Oklahoma City, Plotkin knows firsthand the work the Chamber does for manufacturers.

“A great workforce is one of the biggest keys to any business’ success, especially a manufacturer such as us. We are very proud that more than 25 percent of our employees have been with us for more than 25 years. In fact, we just celebrated with a gentleman in our customer service department that has been with us for more than 50 years. We are fortunate to have a very ‘Oklahoma’ workforce – filled with long-term, loyal, dependable and hard-working employees.”

M-D Building Products recently completed an acquisition that doubled the company’s size and expanded to Canada, creating new growth opportunities with the addition of several new products and manufacturing capabilities.

“The things that are happening in Oklahoma City are transforming it. Recently, as part of our acquisition, we had 25 managers from around the country come for business meetings. For all of them, it was their first time here and everyone was incredibly impressed – with Bricktown, the downtown area, and with the things that MAPS has done for us. And the Chamber has been central to all of that.”



GROWING OUR OWN

Existing businesses are the backbone of Greater Oklahoma City's economy, laying the foundation upon which our community is built. More than 90 percent of the jobs created in 2012 through Chamber assistance came from the growth of our existing companies. The Greater Oklahoma City Chamber takes a proactive approach to its economic development efforts,

assisting and reaching out to existing businesses to assess areas of growth and determine what issues local businesses are facing.

The annual Business Retention and Expansion (BRE) Report encompasses the information received during extensive personal contact with local companies. From July 1, 2011 through June 30, 2012, the Chamber visited more than 300 companies of varying sizes and across multiple industries. With 59 percent of these companies reporting plans to expand, up from 44 percent in the 2011 report, it's plain to see that Oklahoma City's momentum continues.

"The companies our team talked to are expecting to add more than 4,100 new jobs within the next 36 months," said David Rainbolt, BancFirst, 2012 Chamber vice chair, economic development. "More positive news is that 71 percent of companies report plans to hire within the next 12 to 18 months. These numbers show confidence

in our economy and the efforts being made to improve areas that caused previous concerns."

PROMOTING OUR REGION'S VERSATILITY

Often Greater Oklahoma City comes to mind when considering the energy industry, but the Chamber also works to increase the region's image and influence when it comes to other industries, with film and music industries at the top of the list.

For the second year, the Chamber joined the Oklahoma Film & Music Office (OF&MO) and local partners to host The Buffalo Lounge at South By Southwest (SXSW), an annual film, music and interactive conference and festival held in Austin, Texas. Together, the partners hosted networking and events at The Buffalo Lounge, as well as a booth at the SXSW trade show. Delegates marketed Oklahoma City's growing creative industries, promoted our positive image and encouraged talented tech workers to consider our region.

BUILDING BIOSCIENCE

The Chamber continues to place an emphasis on Greater Oklahoma City's growing bioscience industry. With more than 350 bioscience-related businesses and organizations existing in Oklahoma – resulting in a combined direct and indirect economic impact of more than \$6.7 billion and the employment of nearly 51,000 workers – this industry is a vital component of the strength and growth of the region.

"The economic impact this industry provides is staggering," said Carl Edwards, Price Edwards & Company, 2012 Chamber chair. "We

Attracting new businesses, supporting
the growth of existing businesses and
fostering entrepreneurship

are still in the early stages of developing this important sector of our economic engine and we are generating a great return on our investments.”

Each year, Biotechnology International Organization (BIO) hosts the world's largest conference for biotechnology industry professionals. In 2012, the Chamber helped lead the largest delegation of Oklahomans ever in attendance at the BIO International Convention in Boston. These 85 representatives from Oklahoma's bioscience sector generated more than 3,000 leads for Oklahoma companies.

ON THE WORLD'S STAGE

Aerospace has been one of Oklahoma's storied industries since the days of Will Rogers and Wiley Post, and the Chamber has long been one of the industry's leading advocates. The organization's support of this vital industry, which began in 1941 when the



Chamber and the Oklahoma Industries Authority acquired the land for the original base and gifted it to the War Department, continues today. In July, representatives from the Greater Oklahoma City Chamber joined U.S. Sen. Jim Inhofe, Gov. Mary Fallin, Oklahoma Science and Technology Secretary Stephen McKeever, the Tulsa Regional Chamber, the Oklahoma Department of Commerce and other aerospace representatives from around the state at the Farnborough International Airshow in Farnborough, UK.

During the show, seven Oklahoma companies exhibited in the Oklahoma booth, and 50 additional Oklahoma companies exhibited at the show. Their presence at the Airshow resulted in discussions with nearly 40 exhibitors, along with the identification of five potential investment projects and seven future leads. The Oklahoma delegation participated in 14 media interviews with outlets including *The Wall Street Journal*, *The Economist* and others, resulting in an ad value of nearly \$2 million.

BUILDING A STRONG FOUNDATION IN OKC

149 projects resulting in 2,923 jobs created
\$121,080,552 in new payroll
An average salary of \$41,423
\$368,911,000 in capital investment



A UNIFIED VOICE FOR OKC



JUDY J. HATFIELD

President & CEO
Equity Commercial
Realty, LLC

Member since 2004

“

By combining our efforts and our voices, we have the ability to make positive things happen.

”

The Chamber’s work at the capitol is an effort to strengthen the business climate in the region and state, but it also is reflective of the Chamber’s more than 5,000 member companies and the more than 250,000 employees represented by those companies.

Judy J. Hatfield, president and CEO of Equity Commercial Realty, LLC, knows firsthand the impact of the Chamber’s advocacy efforts. In 2008, Hatfield purchased the Carnegie Building in downtown Oklahoma City. Where most people saw an abandoned library, Hatfield saw the opportunity to create more residential space in the downtown core.

“Once you’re inside the building and get to look out the windows, it’s impossible to miss the true potential here,” she said.

But Hatfield’s plans for renovating the former library haven’t always gone smoothly. “There have certainly been bumps along the road, as with all projects,” she said. “If you’d told me in 2008 that it would be 2013 before we started construction, I’m not sure I would have believed you, but with all projects you have to be flexible and this one has been no exception.”

While she originally had plans to create urban condos filled with modern features, a change in the urban residential market brought a mind shift for the project. And after a little digging, Hatfield found out that the building’s historic status opens the door for a new concept and brings into play the

opportunity to use historic building rehabilitation tax credits.

But talks of income tax reform and other budget-reducing measures put Hatfield’s access to such tax credits in jeopardy.

“For years, historic tax credits have been making it more feasible for people to transform once rundown and underutilized structures across our city,” said Hatfield. “We’ve all experienced how the MAPS projects have rejuvenated Oklahoma City. The tax credits act in a similar way, encouraging developers like myself to bring life back to buildings that used to be full of it. It’s all representative of the community here – a very close-knit, positive, creative cauldron of entrepreneurial talent. We are a people who make great things happen in our city, and the historic building rehabilitation tax credits help spur that growth and development.”

With the help of the Chamber, Hatfield was able to be more than the voice of one small-business owner.

“The Chamber has been a major voice for business as we have worked to continue this economic development resource and many others. By combining our efforts and our voices, we have the ability to make positive things happen in Oklahoma City. The Chamber is our megaphone, and as they continue to promote the needs of our businesses to the legislature, our state and region will continue to grow.”

A UNIFIED VOICE FOR OKC

Each year, the Oklahoma State Legislature convenes in the halls of the capitol to debate and consider new laws for our state. Decisions made by our state's elected officials have a significant impact on Oklahoma businesses. As a leading advocate for the business community, the Chamber is the face of business at the capitol and with our state's legislators – developing relationships and promoting legislation that will strengthen our economic climate and make it easier for companies to be successful and grow.



“By communicating directly with our members through a variety of avenues – interviews with business owners, committee meetings, Chamber events, Board of Advisor small group meetings

and other personal contact with our members – we are able to assess the needs and concerns of our members and see where we can make a difference at the legislature,” said Brad Krieger, Arvest Bank, 2012 Chamber vice chair, government relations.

A SIGNIFICANT SESSION

During the session, the Chamber worked to promote pro-business positions on hundreds of bills. The location of the Academy of Contemporary Music at the University of Central Oklahoma (Oklahoma's own “School of Rock”) in Bricktown provides for a vibrant environment for students; however, it also presented a

difficult problem for local business owners. Under state law, the Alcohol Beverage Law Enforcement (ABLE) Commission could not grant mixed beverage licenses to new establishments within 300 feet of UCO's two Bricktown locations. The Chamber led the effort to ensure passage of Senate Bill 1218, signed into law by Gov. Fallin, which allows a college or university located in a Business Improvement District (such as Bricktown) to waive the 300-foot prohibition.

Another bill, House Bill 2714, will help ensure that Oklahoma's charitable organizations do not lose much needed donations from state employees. The bill allowed state employees to continue contributing through the payroll deductions program through which they donate approximately \$600,000 to charity each year. The Chamber successfully partnered with other organizations to preserve this vital program that serves Oklahoma's neediest citizens.

IMPROVING INFRASTRUCTURE

In recent years, many local businesses have expressed their concern to the Chamber about the quality of our state's transportation infrastructure. The Chamber has worked tirelessly with legislators and the Oklahoma Department of Transportation to address this issue.

During 2012, major steps were taken toward creating a stronger transportation infrastructure in our region and state. In January, Oklahoma citizens and local, state and federal officials celebrated the opening of the newly relocated portion of I-40 that replaced the former Crosstown.

“We know that good infrastructure is important to the business climate of the state,” said Gov. Fallin at the event. “Transportation is the backbone of commerce and is critical for business and job creation.”

This year also saw the passage of Gov. Fallin’s landmark “Bridge Improvement and Turnpike Modernization Plan,” which will repair or replace all of the 700 structurally deficient bridges in Oklahoma by 2019.

Oklahoma currently ranks as one of the worst states in deficient bridges, this legislation will advance our state to the top nationally.



Creating a business climate and positive image that is a strong foundation for economic development

personal property (such as a company’s trademarks, patents, copyrights and goodwill). Following this ruling, it became clear that a vote of the people would be necessary to prevent the imposition of this draconian tax.

The Chamber was at the vanguard of efforts to secure legislation calling for a state question to be put before Oklahoma voters to exempt intangible personal property from ad valorem tax (a 2012 Chamber priority). The Nov. 6 election presented Oklahomans an opportunity to avoid what many believed would be the largest single tax increase in state history.

ELECTING PRO-BUSINESS LEGISLATORS

Another election year brought increased opportunity for the growth of the Greater Oklahoma City Chamber Political Action Committee (Greater OKC Chamber PAC). During the 2010 election cycle, the then newly-formed group contributed \$38,000 to 22 candidates – 21 of which were elected or re-elected to office. During the 2012 election cycle, the PAC contributed \$80,250 to 61 candidates. Of those 61, 55 were elected or re-elected to office on Nov. 6.

“The PAC has seen incredible growth since it was launched in early 2010,” said Krieger. “This growth allowed us to have a tremendous impact, supporting pro-business legislators across the state. With more than \$80,000 in contributions this past year, the PAC now ranks among the top 10 percent of PACs in the state.”

PUTTING BUSINESS FIRST

A challenging issue arose in 2009 when the Oklahoma State Supreme Court ruled that ad valorem tax was owed on intangible

Joining forces with a coalition of more than 100 organizations and businesses, the Chamber contributed its strong efforts and resources to build support for a “yes” vote on State Question 766. And when Oklahoma voters went to the polls, nearly 65 percent of Oklahomans voted to approve SQ 766, which permanently exempts intangible personal property from ad valorem tax.

GREATER OKC CHAMBER PAC

- ◆ Ranks among top 10% of PACs in Oklahoma
- ◆ \$80,250 contributed to 61 candidates
- ◆ 55 PAC contribution recipients elected or re-elected to office

WELCOMING THE WORLD



AVIS
SCARAMUCCI

Owner
Nonna's Euro-
American Ristorante
and Bar

Member since 2003



“

The Chamber and CVB play such a critical role, providing opportunities for growth and continued prosperity in our community.

”

It has been more than 20 years since Avis Scaramucci, owner of Nonna’s Euro-American Ristorante and Bar, opened for business – first the Painted Door gift boutique, followed five years later by Nonna’s Bakery. As her bakery items quickly gained popularity, she saw the opportunity to expand her operation to include a lunch menu and a dining area.

Fast forward to two years after the passage of the original MAPS projects – it was at this time, in the spring of 2005, that both Nonna’s and the Painted Door moved to a more than 90-year-old, refurbished warehouse along Mickey Mantle Drive in the up-and-coming Bricktown entertainment district.

“I’m a curious person. I often had visits with city officials, and spent time in Bricktown gathering facts, talking to visitors, and determining if the move was right for us,” said Scaramucci. “But I can tell you now I have never looked back. These past eight years in Bricktown have been a time of limitless opportunities.”

Beginning with the success of the original MAPS, which revitalized Bricktown and helped to shoot Oklahoma City up the charts of visitor destinations, Scaramucci has been able to

watch as the work done by the Chamber and Convention and Visitors Bureau (CVB) have transformed the community.

“The future of Oklahoma City depends on all of us, but the Chamber and CVB play such a critical role as they provide many of these opportunities for growth and continued prosperity in our community,” she said. “Without this Chamber and CVB, there would indeed be fewer visitors to our city and state – and Bricktown wouldn’t be what it is today. They work hand-in-hand with all of us that are committed to creating an even better city.”

As an involved Chamber member and active supporter of the CVB, Scaramucci has been in on the ground floor of many of the Chamber’s efforts to grow Greater Oklahoma City.

“Whether it’s through legislative action, local promotion of pro-business amenities, support of downtown initiatives, developing and promoting a positive message of Oklahoma City, or supporting the growth and success of our vibrant visitor industry, the CVB and Chamber ever remain champions of goodwill and good business.”

WELCOMING THE WORLD

While 2012 was filled with new and exciting opportunities for the Convention & Visitors Bureau (CVB) and the growth of the visitor industry in Oklahoma City, it also brought a major historical marker: the Bureau's 40th anniversary.

Since the CVB was founded, the city has seen incredible development and changes – resulting in a thriving visitor industry. And, for 40 years, the CVB has worked to make the most of these opportunities, building a stronger visitor industry that brings billions of dollars into our economy through group, convention and leisure travel. With tourism one of Oklahoma's largest industries, the work done by the CVB helps to strengthen our region and amplify the Chamber's efforts.

"In 40 years, both the CVB and the City of Oklahoma City have come a long way," said Rhonda Hooper, Jordan Advertising, 2012 Chamber vice chair, convention and visitors. "We're proud to be a part of the city's growth and look forward to being a continuing part of its evolving story."



A SPORTS HAVEN

Oklahoma City has long ranked as a popular location for sports enthusiasts. From the NCAA Women's College World Series and Big 12 Baseball Championships to the Oklahoma City Barons and Oklahoma City RedHawks and others, the city plays host

to a number of sporting events throughout the year, bringing in tens of thousands of visitors who contribute greatly to our region's economy through sales and usage taxes. The CVB works throughout the year to recruit new events to the region, while also supporting those events that have called OKC home for a number of years.

While the Thunder's run in the 2012 NBA Playoffs and Finals took the main stage in late spring and early summer, other sporting events in various parts of Oklahoma City were also drawing major crowds.

At the newly renamed Chickasaw Bricktown Ballpark, the Phillips 66 Big 12 Baseball Championship drew impressive crowds over Memorial Day weekend, including a crowd of 6,343 at the championship game between the University of Oklahoma and the University of Missouri, a 30 percent increase in attendance over the 2011 championship.

In the Adventure District, the NCAA Women's College World Series (WCWS) saw record attendance, including nine sell-out sessions, 10 single session attendance records and an overall attendance record of 75,960. The Saturday evening session – a game with the University of California facing the University of Oregon – set the record for the largest single session in WCWS history, with more than 9,000 in attendance.

The increasing popularity of OKC's sporting events led to more than 700 sports business professionals converging on Oklahoma City for the 2012 National Sports Forum (NSF). The event, hosted

Enhancing
the region's
attractiveness for
visitors and events

by the Oklahoma City Convention & Visitors Bureau (CVB) and the Oklahoma City Thunder, opened the door for the CVB to gain exposure for both the city and the industry.

“Through NSF, we were able to bring industry leaders here and show them how, in just a few short years, Oklahoma City has truly transformed into a big league city,” said Hooper. “The sports industry is growing in Oklahoma City, and it is important for us to increase our exposure and strengthen our relationships with key stakeholders in this area.”

BEST OF THE BEST

As the “Horse Show Capital of the World,” Oklahoma City’s equine industry continues to be a valuable asset. The CVB, in partnership with State Fair Park, booked more than 162,800 room nights over the course of 21 equine events in FY 2012. These events produced nearly \$181.7 million in direct spending for the local community.

With Oklahoma City’s growing popularity as a tourism destination, the CVB experienced increased traffic on its redesigned website, www.VisitOKC.com (which launched in Dec.



2011). With new features including advanced hotel, restaurant and attraction listings, an itinerary builder, an event calendar with an interactive map and more, the site is a popular destination for individuals and groups looking to spend time in Oklahoma City. During its first full year live, VisitOKC.com saw tremendous growth and positive feedback, with more than 305,000 absolute unique visitors and nearly 357,000 total site visits.

The growth and success of Oklahoma City’s visitor industry was recognized by industry professionals when the CVB was chosen as the recipient of Oklahoma’s highest tourism award: the RedBud for Tourism Organization of the Year.

The CVB achieved incredible numbers throughout the year: during FY 2012, the organization secured 373,426 future room nights which will result in more than \$377.5 million in direct spending by future conventions, meetings, group tours, sporting events and equine events. The year also showed Oklahoma City’s continued growth as a meeting and event destination, with 203,928 future conventions and sports events room nights booked – a 12.8 percent increase.

A SUCCESSFUL 40TH YEAR OF PROMOTING OKC

- ◆ Record-setting crowds
- ◆ 6,343 at the Big 12 Baseball Championship Game
- ◆ Nine sell-outs at the NCAA’s Women’s College World Series
- ◆ More than 373,000 future room nights booked
- ◆ \$377.5 million in direct spending by future conventions, meetings, group tours, sporting events and equine events

OPPORTUNITY ABOUNDS



JOHN
CARNUCCIO

President
Centek, Inc.

Member since 2012



There is a feeling
in the air of a city
on the way up.

Greater Oklahoma City is full of opportunity, a fact not missed by Centek, Inc. At the end of 2011, Centek announced plans to locate a new manufacturing facility in Oklahoma City. Founded in 2001 in the United Kingdom, Centek is a leading innovator in centralizer design and manufacturing for the oil and gas industry.

“Being in Oklahoma City puts us in the heart of the oil and gas patch – within a few hundred mile radius of here are several hundreds of drilling rigs,” said John Carnuccio, president. “And it makes us neighbors to headquarters of a large part of our customer base in major energy companies such as Devon, Chesapeake, SandRidge and Continental Resources.”

Oklahoma City’s pro-business environment also played a key role in why the company chose to open a manufacturing facility here.

“Here you find a very pro-business attitude, not to mention affordable real estate options and other low costs. Our employees enjoy an excellent quality of life. And, despite the city’s continually low unemployment rate, we’ve had good luck finding good, quality employees.”

Just a little more than a year after the company opened their facility near Will Rogers World Airport, they already have plans to expand by adding another production line to this facility, doubling their current output.

“This is one of the most positive and exciting places to be right now. There is a general feeling of growth and progress everywhere. All of the changes that have happened and continue to happen through the MAPS and other initiatives have created a city that looks and feels first class. At the same time, the values and spirit of the people have not changed.”

And Carnuccio doesn’t see that momentum slowing down anytime soon.

“There is a feeling in the air of a city on the way up. OKC is being recognized more and more on a national level as a top notch city. It’s extremely important not only in attracting new businesses to the area, but also new employees. As we move forward, I know we’ll continue to see more urban development, more economic development with companies choosing to relocate here, and more people choosing OKC as the place they want to live.”

Carnuccio and his company recognize the role the Chamber plays in moving Oklahoma City toward an even brighter future.

“The Chamber facilitates the process of bringing the business community together. If each of our companies, individually and as part of the larger business community, strives to be good corporate citizens and be involved in improving our community, we will continue to see Oklahoma City move.”

OPPORTUNITY ABOUNDS

Economic stability in recent years has produced a number of new opportunities for the Chamber to market Greater Oklahoma City's impressive quality of life, low cost of living and other positive aspects of the region. In fact, according to data from the U.S. Bureau of Labor Statistics, Oklahoma City is one of only 13 metros that has regained jobs lost during the recession. During 2012, the Chamber and business community had the opportunity to witness the fruition of past years' efforts and announcements, bringing significant change to Greater Oklahoma City throughout the year.

AN OPPORTUNE YEAR

With the completion of the Devon Energy Center, a 50-story, \$750 million skyscraper, there was a sizeable shift in downtown Oklahoma City. Companies including Enogex, Continental Resources and others joined the ranks of Oklahoma City's central business district, bringing hundreds of new employees to downtown.

Downtown was not the only area to see growth and change. In recent years, the Chamber's economic development team has worked with a number of companies to promote the area for relocation. Many of these projects have resulted in new operations and jobs for Greater Oklahoma City. Boeing – which announced the

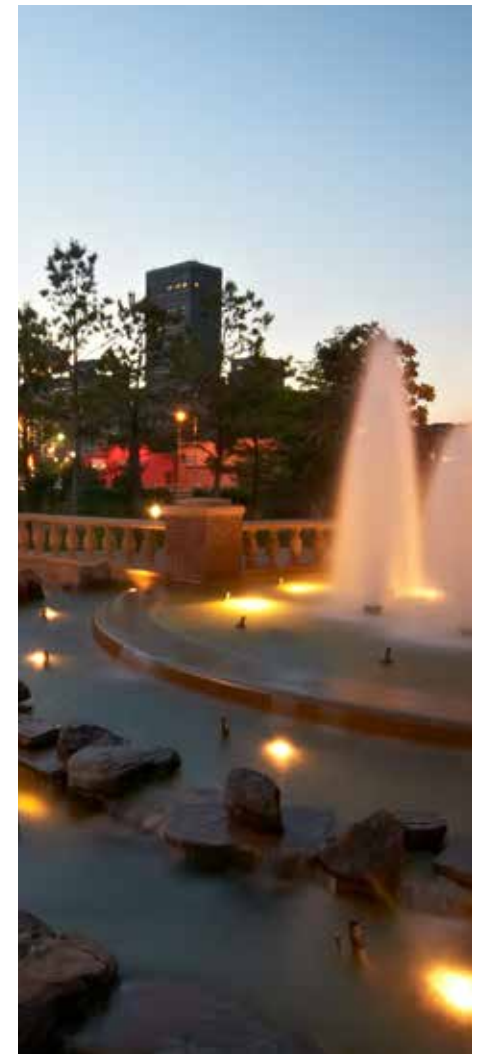
move of its Long Beach, Calif., and Wichita, Kan. operations to Oklahoma City during 2011 – has relocated more than 1,300 employees, with more in process. FMC Technologies announced plans to move a plant from Houston to Oklahoma City, creating an additional 70 jobs. And in August, Malarkey Roofing wowed attendees at the grand opening of its new-to-market plant. The \$30 million project included a 22,000-square-foot expansion to an existing facility, creating 110,000 square feet of space.

"Oklahoma City is actually a perfect environment for us," Jim Fagan, vice president of Malarkey Roofing Products, said to *The Oklahoman* in August 2012. "We have complete access to transportation to a lot of metropolitan areas in the Midwest, and the most important thing, all the raw material supply streams are within 300 miles of our facility here, which means more jobs. ... It's a good thing for all of us."

MOVING FORWARD

The Chamber's work did not end with the successes from past years. The Chamber continues to work to enhance Greater Oklahoma City's economic strength – working to capitalize on the momentum the region has gained. During 2012, the Chamber assisted with 145 expansions, resulting in 2,647 jobs

To increase
Greater Oklahoma
City's ability to
rapidly seize new
and expanding
economic
opportunities





with an average annual salary of \$40,875. These new jobs join the four company recruitments this year that will bring nearly 300 new jobs to the region.

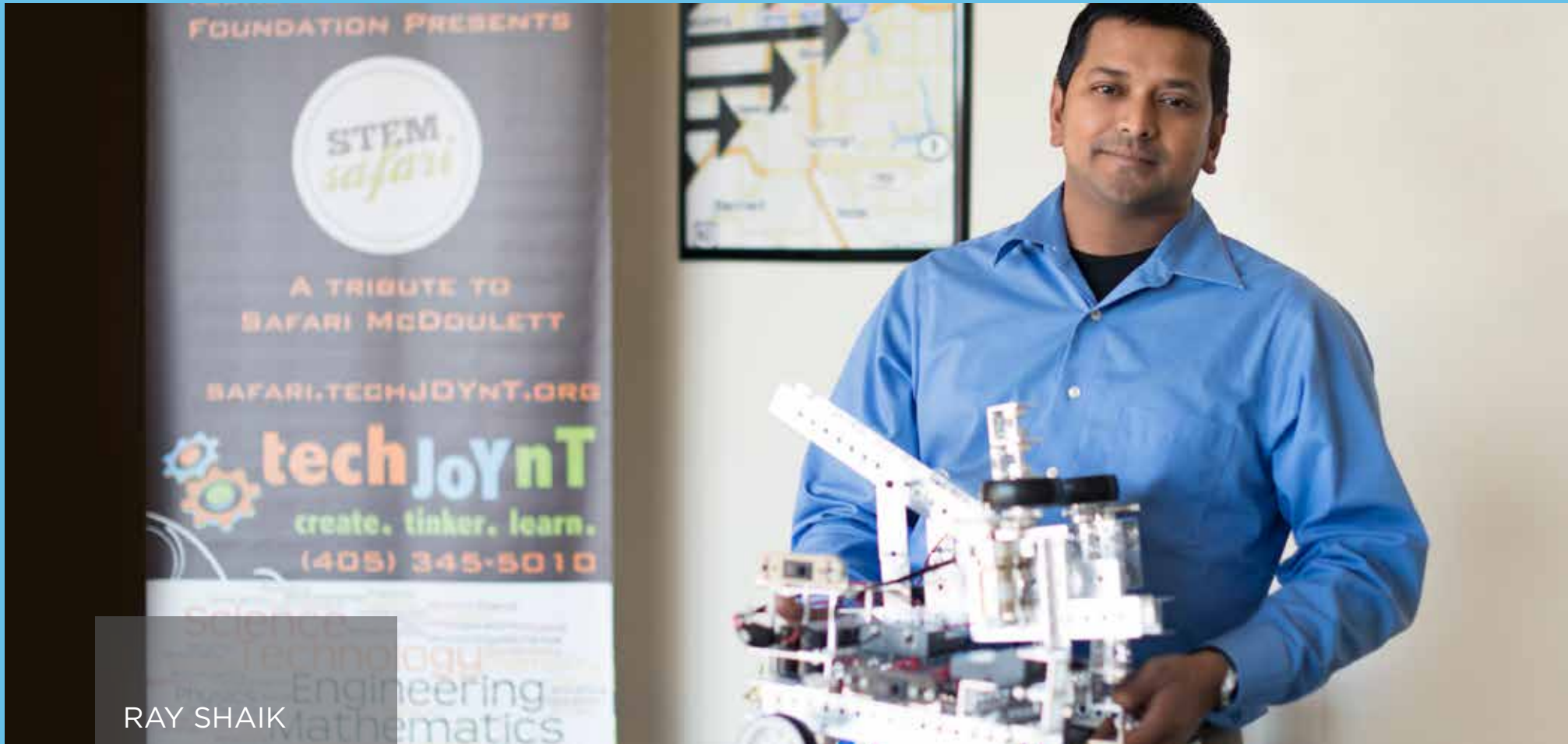
“The strength of our economy, continued national media attention through rankings and news stories, the incredible quality of life our citizens experience – the list of why companies are looking at Oklahoma City is extensive,” said David Rainbolt, BancFirst, 2012 Chamber vice chair, economic development. “With the quality tools in our recruitment program, the low cost of living and low cost of doing business, and so much more, the Chamber has an arsenal at its disposal when it comes to attracting companies to the region. Thanks to them, we’re seeing our economy grow, our industries strengthen and an influx of new talent. It’s truly incredible.”

ONE OF ONLY 13 METROS TO REGAIN JOBS LOST DURING THE RECESSION

- ◆ 145 expansions resulting in 2,647 jobs
- ◆ 4 new company recruitments
- ◆ 11% commercial vacancy in Oklahoma City MSA



A FUTURE FOCUS



RAY SHAIK

Executive Director
techJOYnT

Member since 2011

Oklahoma City's consistently low unemployment rate and strong business climate are creating an opportunity for recruiting and retaining incredible talent for our workforce.

Ray Shaik, executive director of techJOYnT, knows firsthand how enticing the region's business climate is. Before coming to Oklahoma City in 2009, Ray and his family lived in Detroit where the recession had hit hard.

"Oklahoma City has consistently been ranked as one of the top 10 places to launch a business. It made sense for me to move my family to a city that provided both a business-friendly and family-friendly environment that escaped the financial turmoil of the recession."

With a passion for technology and engineering, and a young daughter who shares his interests, after Shaik arrived in Oklahoma City it wasn't long until he saw the opportunity to start techJOYnT. Launched in March 2011, techJOYnT lets kids ages four to 17 hone their skills in robotics, game design, software application development and more.

"Our company plays a small part in the future careers of our students by instilling the values to pursue excellence and opening their minds to economic prosperity through innovation. We are living in a world of constant change and, as the future leaders of our business community, our

youth need to be prepared to be the champions of change. By providing them with quality education opportunities and the chance to experience the workplace through internships, we can get them on the right path."

Through the Greater Grads program and other initiatives, Shaik is seeing Greater Oklahoma City grow as an environment where talented individuals can thrive.

"It takes a lot of time and training to find the right talent. The Chamber places a strong focus on education and workforce development, developing our opportunities. And they paint the picture for Oklahoma City as champions of economic development. By working together, we can create a more diverse environment with more engineers, international students, and individuals with advanced degrees."

Shaik says that other factors in Greater Oklahoma City are helping set the stage for advancement.

"Elements like the Oklahoma City Thunder and the location of the headquarters of USA Canoe/Kayak are making Oklahoma City stand out on the global stage. If we combine this positive momentum with our efforts to improve education and increase entrepreneurship, technology start-ups and funding avenues, we will continue to support the growth we're seeing here."



“Our youth need to be prepared to be the champions of change.”

A FUTURE FOCUS

Each year, bright graduates from Oklahoma City's 18 colleges and universities face the decision of whether they will stay in Oklahoma City after graduation or begin their careers elsewhere. Their decision is based on more than a good job offer – today's graduates are looking for a great quality of life, low cost of living, entertainment options, recreational activities and a community where they feel connected.

And, while growing a young, talented workforce is essential to Greater Oklahoma City's future successes, so is the recruitment of new talent at higher levels for all of our region's industries.

Whether it's an entrepreneur who wants to experience Oklahoma City's creativity or a senior-level manager who is joining one of our many successful companies, the Chamber works tirelessly to promote our region and help these individuals determine where they fit into our community so they thrive alongside us.

GROWING POPULARITY

The Chamber's work to promote Greater Oklahoma City's vitality and positive image are not going unnoticed. If recent rankings are any indication, Greater Oklahoma City is making waves when it comes to keeping its own college graduates and recruiting those from other parts of the country. InternOKC, a summer internship program featuring a series of lunches designed to show students why Oklahoma City is the place to start their careers after graduation, completed its seventh year in 2012. Since it began in 2006, the program has seen incredible results. At the beginning of the 2012 program, 55 percent of the more than 400 participants



said they would likely live and work in Oklahoma City after graduation. After four weeks in the program, that number jumped to 92 percent.

A recent analysis from *Advertising Age* named Oklahoma City as fifth in the U.S. in terms of an increase in the number of residents ages 25 to 34 since 2000 – further evidence that our region is becoming more successful in our efforts to retain and recruit a talented young workforce.

"I had an intern two summers ago who was a law student in South Carolina," said Sarah Chancy, Oklahoma Center for Nonprofits. "She went through the program and learned so much about the city – about what it had to offer and how it was growing – that she is coming back when she graduates to start her career here."

SHARING THE BETTER LIFE

With the competition for employees constantly increasing, Greater Oklahoma City businesses must step up their efforts to recruit the top talent. In turn, the Chamber works to develop essential tools to help its member companies in their recruitment efforts. Companies including Boeing, Continental Resources, to FMC Technologies and others have utilized these resources to inform and motivate employees as they make a decision about relocating to Oklahoma City.

During 2012, the Chamber re-launched its recruitment website, www.ABetterLifeOKC.com. With information on everything "OKC," the site covers housing, schools, employment, climate, what

to do and more, and is a premier tool for companies recruiting new talent. In the past year, traffic to ABetterLifeOKC.com has increased by more than 170 percent, with nearly 30,000 visitors in 2012.

Another element of the relocation program, “The Better Life,” a blog and corresponding email newsletter, continued into its second year. Each week, “The Better Life” covers a variety of topics to help potential or new residents get acquainted with life in Greater Oklahoma City.

ABetterLifeOKC.com and “The Better Life” join the Chamber’s annual Relocation Guide to create the Chamber’s relocation program. This go-to guide showcases Greater Oklahoma City in vibrant photos and descriptions. During 2012, the Chamber distributed 8,000 copies of these guides to individuals in 38 states, as well as Canada, Germany, New Zealand and Puerto Rico. With the guides used by companies to help new employees get to know our city, they are often on the front lines of telling our city’s story to potential or new residents.

Ensuring the region’s talent base for the future through improvements in education and attraction and retention of talent

GETTING THE WORD OUT

This year, the Chamber continued its efforts to strengthen the image of Greater Oklahoma through the publication, *VeloCity*, a digital magazine filled with compelling articles and interactive features such as videos and interviews.

Filled with stories of Oklahoma City’s success, these new issues featured numerous can’t-miss articles and covered topics ranging from the Thunder’s run in the NBA Finals and downtown’s soaring

new jewel, the Devon Energy Center, to the creative freedom Oklahoma City offers its residents.

Each article paints a vibrant picture of the region and its ascent, both in terms of economic strength and quality of life. The popularity of the new issues shows

that the publication continues to draw interest. The three 2012 issues had more than 2,700 unique readers who, combined, spent more than 330 hours viewing the content.

GREATER OKLAHOMA CITY INCREASES APPEAL TO YOUNG TALENT

TOP 10 FOR JOB GROWTH, CareerBuilder.com, November 2012

ONE OF THE BEST CITIES FOR COLLEGE STUDENTS, American Institute for Economic Research, October 2012

ONE OF THE BEST COMMUNITIES FOR YOUNG PEOPLE, America’s Promise Alliance, September 2012

TOP 20 INCREASES IN POPULATION WITH BACHELOR’S DEGREES, New Geography, August 2012

NO. 6 BEST CITY FOR MILLENNIALS, Moving.com, July 2012

NO. 9 AMONG GREAT CITIES FOR RECENT COLLEGE GRADUATES, *Forbes*, May 2012

ONE OF THE HAPPIEST CITIES TO WORK IN, CareerBliss.com, January 2012

IN THE LIMELIGHT



AUDREY AND
JUSTIN FALK

Owners and
Managers
Shop Good

Members since 2011

“

We believe in the power of cooperation and conversation to accomplish big things.

”

A vibrant community spirit and dedication to a vision are two things that help Greater Oklahoma City stand apart. It's seen around town, in our growing businesses, in our revitalized districts. Audrey and Justin Falk have not only been able to witness this, they've been a part of it. Their store, Shop Good, has called the 9th Street District home since August 2010.

“Oklahoma City is changing for the better. It's an exciting place to live right now, with all of the changes that have been enabled by MAPS, by the arrival of the Thunder, by the influx of young professionals and families working and living downtown. We feel proud to see all of these developments being so community driven, with city officials really listening to what the public wants and needs. It's one thing to build bridges and widen roads and create better bus routes – it's another to create a place that embraces diversity, encourages the engagement of its citizens and preserves the distinct culture that lends our city its own character and personality.”

Their participation in a growing district, owning a local business close to downtown, and a commitment to being involved in the development and future of Oklahoma City are giving them a great view.

“The community in Oklahoma City is really special – it's vibrant and more diverse than is probably perceived by the rest of the country, full of Southern charm and Wild Western determination. But our favorite adjective would be compassionate. You can see the kindness of Oklahomans every day.”

And as Chamber members, they are active participants in the business community in Greater Oklahoma City and the work the Chamber does to move Oklahoma City forward.

“We believe in the power of cooperation and conversation to accomplish big things. It is such a privilege to be included in the process of shaping our city through the education, discussion and relational connections that the Chamber offers.”

And like the rest of us, the Falks are excited for the future of Oklahoma City.

“We see growth and health and well-deserved national notoriety. More green grass among the developing skyscrapers, more affordable urban housing for families of all sizes, more local businesses investing in community and sustainability, more networks of aid and service to those in need of a helping hand. And a championship title for the Thunder, of course.”

IN THE LIMELIGHT

June 2012 brought a brand new opportunity to share the story of Oklahoma City. After having an incredible regular season, the Oklahoma City Thunder found themselves being crowned Western Conference Champions and making their first ever NBA Finals run; presenting the Chamber with another opportunity to promote the positive image of our region.

Over the course of five games, a spotlight shone on both the Thunder and Oklahoma City. The watchful eyes extended far beyond the usual sports enthusiasts, encompassing 90 international television, radio and internet broadcasts and 215 countries.

“This was our chance to introduce Oklahoma City to the world,” said Roy Williams, Chamber president and CEO. “Yes, we are about sports and NBA basketball, but we are so much more than that. We have a remarkable story. We are a city full of wonderful people.”

To take advantage of this exceptional opportunity to share Oklahoma City’s story, the Chamber developed a variety of tools to help the more than 500 media personnel get acquainted with the city, including an online media room where media could find press kits, photos, packaged stories and video.

While the Finals came to a premature end, in terms of the Thunder’s quest for their first NBA Championship, the tools developed to assist media during the city’s time in the spotlight were transitioned into a long-term source for media.

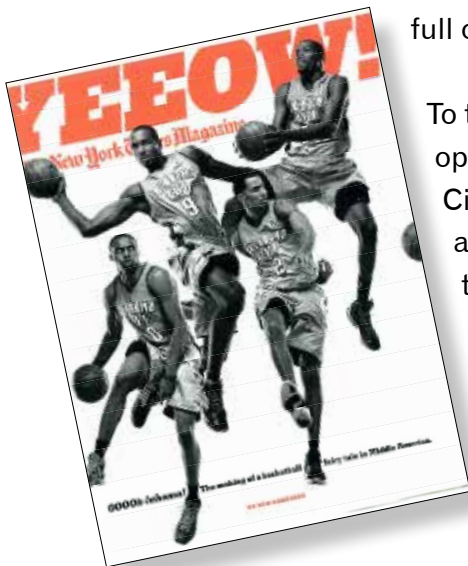
In November, the Thunder and Oklahoma City took center stage again as the focus of an article in *The New York Times Magazine*, resulting in extraordinary exposure for the

region. Over the course of more than 7,600 words, Sam Anderson told the story of “The making of a basketball fairy tale in Middle America.”

Anderson wrote “This, then, is part of the city’s love affair with the Thunder. It’s more than just a basketball team: it’s the culmination of 20 years of civic reinvention and the promise of more to come. Over the last five years, the city and its team have undergone a perfect mind meld, so at this point it’s impossible to talk about one without talking about the other. After all of that sacrifice – the grind of municipal meetings and penny taxes and planning boards, the dust and noise and uncertainty of construction, the horror of 1995 – the little city in the middle of No Man’s Land has finally arrived on the world stage.”

“The opportunity for our city to shine in the NBA Finals and beyond would not have been possible without a number of projects and initiatives that took place over the past two decades – the original MAPS, the Big League City campaign,” said Carl Edwards, Price Edwards & Company, 2012 Chamber chair. “And we cannot ignore the leading role the Chamber played in each of those.”

Supporting community efforts
that enhance the opportunities
and amenities for residents



UP AND UP

In recent years, Greater Oklahoma City's economy has continued to strengthen, seeing increased jobs, low unemployment and an influx of new talent and companies. As the premier economic development organization for Greater Oklahoma City, the Chamber's efforts play a leading role in much of the growth and expansion seen in our region. One area that has continued to defy the odds of a national recession is the region's retail market. Throughout the recent economic difficulties, the Chamber has continued to tout Greater Oklahoma City as a viable option for retailers looking to expand.

"Sometimes it seems that our retail numbers are almost unfathomable – and I'm sure they are to most communities," said Mark Funke, Southwest Bancorp, 2012 Chamber vice chair, community redevelopment. "We keep getting opportunities and we are doing an incredible job of capitalizing on those."

In operation for just 16 months, the fully-leased 348,000-square-foot Outlet Shoppes at Oklahoma City has already seen the opening of one expansion with 28,000 square feet and seven new stores while still maintaining a 100 percent lease rate. But the city's retail success extends far beyond the western I-40 corridor, with retail sales in Oklahoma City having grown by more than 16 percent over the past five years. In 2012, dozens of new retailers opened in various locations across the metro, including Anthropologie, Dick's Sporting Goods, Michael Kors Lifestyle and several others.

PAST, PRESENT & FUTURE

Much of the growth and success seen around Greater Oklahoma City today is due in large part to years of partnership and cooperation. One key example of this is Tinker Air Force Base and the changes that took place there during 2012. Tinker, under the command of Lt. Gen. Bruce Litchfield, was designated in July as the



Air Force Sustainment Center (AFSC), the Air Force's focal point for all air force weapon systems.

"Since World War II, Oklahoma City has garnered a legacy of supporting the Air Force, its mission and its people," said Carl Edwards, 2012 Chamber chair, partner, Price Edwards & Company. "The activation of the Air Force Sustainment Center validates the effort put in by the men and women at Tinker Air Force Base and the dedication to the base shown by Oklahoma City."

The AFSC provides crucial support to the warfighter through depot maintenance, supply chain management and installation support. This change impacts not only the operations at Tinker; now the AFSC and Lt. Gen. Litchfield have oversight of the Air Logistics Centers at locations across the country.



215 countries watched or attended to the Oklahoma City Thunder in the NBA Finals

STORIES ON OKC

784 national 321 local

1,105 total

BETTER TOGETHER



JALAL AND
MOHAMMAD
FARZANEH

Partners
Home Creations
Members since 2004



We see Oklahoma City becoming a leading example in growth and development for other cities.

Jalal and Mohammad Farzaneh, partners of Home Creations, were in business long before Oklahoma City saw unprecedented low unemployment amid a national recession. And through their membership and participation in the Chamber and its efforts, they have a front row seat to the work being done to strengthen Greater Oklahoma City.

“As the leading economic development organization in Greater Oklahoma City, the Chamber is bringing in new businesses and helping local businesses expand. Their economic development efforts are incredible and are essential to our continued growth. Through our involvement in the Chamber, we are able to stay informed and be involved in issues relating to the business and overall community needs.”

Like many other business owners, the Farzanehs have experienced positive growth thanks to the successes of Greater Oklahoma City.

“Oklahoma City is a great place to be, and the promotion of the city makes it easier for us to do our job – to sell homes. For years, Oklahoma City has offered a friendly business climate for

our company, as well as resources and growth opportunities.

And like most in Oklahoma City, they’re excited about the positive momentum and progress going forward.

“When we travel to other states or countries, we always tell others about Oklahoma City and what’s happening here. We have a low unemployment rate, a stable housing market, an educated work force and so much more. We’ve seen a lot of forward-thinking changes here, such as the city’s management working on infrastructure to support future growth. We see the community becoming broader, with more diversity. Our city is expanding culturally, and that is a great thing.”

The Farzanehs are looking forward to the continued progress in Greater Oklahoma City and their opportunity to play a role in it.

“We see Oklahoma City becoming a leading example in growth and development for other cities – if it isn’t already. Our opportunities are vast and the future is bright!”

BETTER TOGETHER

Each member of the Chamber is different – running different businesses within different industries, with varying numbers of employees and payrolls, and a variety of other factors – and while each company has different issues, concerns and different goals for itself, we all share a unified vision for a bright future in Greater Oklahoma City.

With more than 5,000 member companies, the Chamber is the largest coalition of businesses in the state. Together, these companies, from the smallest organization to the largest corporation, are the backbone of the region's economy, and their employees are the fabric of a vibrant community.

Providing value-added
opportunities and benefits to
our membership

co-chair. “It’s a privilege to work with people who are so committed to the mission of the Chamber and the success of Oklahoma City.”

During the 2012 campaign, approximately 150 TRDC volunteers from more than 100 local companies set new records – including raising more than \$2.8 million – surpassing the campaign goal by more than \$200,000. Each volunteer works with fellow members, identifying opportunities to help member companies market their business through the

Chamber’s wealth of events, programs and publications. During the campaign, more than 400 companies took advantage of opportunities to market their companies through Chamber events and programs.



OKC’S SUPER HEROES

Each year the Total Resource Development Campaign (TRDC) opens the door for Chamber members to get more involved. Throughout the campaign they have the opportunity to learn more

about Chamber programs and initiatives, network with other TRDC volunteers and play an essential role in the Chamber’s efforts to move Oklahoma City forward.

“The accomplishments of the 2012 TRDC are a direct result of the dedicated volunteers who make up the Greater Oklahoma City Chamber,” said Rhonda Hooper, Jordan Advertising, 2012 TRDC

“Since it was founded, the Chamber has always been a driving force in the development of Oklahoma City, and the amount we raised this year is evidence that the business community values the organization,” said Dick Tanenbaum, Gardner Tanenbaum Holdings, 2012 TRDC co-chair. “TRDC makes it possible for the Chamber to invest in the economic development of the region.”

INCREASING OUR IMPACT

As Greater Oklahoma City grows and strengthens, so does the Chamber. This past year saw us welcoming nearly 200 new member companies during TRDC, increasing the organization’s significance in the region.

“When we’re all unified behind a vision, it makes the job of creating a stronger Greater Oklahoma City that much easier,” said

Bryan Gonterman, AT&T Oklahoma, 2012 Chamber vice chair, membership.

GAINING RECOGNITION FOR OKC

Through a broad range of quality programs, the Chamber continues to be an innovator and leader in many areas. With new features available to Chamber members via OKCChamber.com, 2012 presented members with an opportunity to maximize their membership in the Chamber and gain increased exposure in the business community. Through the new “members only” section, nearly 60 companies posted news articles to help promote their business and services. The site also saw almost 89,000 visits, with nearly 65 percent of those being from new users.

Each year the organization produces more than 30 publications and executes more than 70 events attended by thousands in Greater Oklahoma City's business community and the public. Each program and event is carefully planned to ensure that Chamber members are making quality connections and gaining important knowledge of Oklahoma City's business climate and the things happening within the region.

“Access to premier events and quality information is one of the main benefits we are able to provide to our members,” said Percy Kirk, Cox Communications Oklahoma, 2012 Chamber vice chair, marketing & communications. “Throughout the year, the Chamber

works to develop each of these so they have maximum effectiveness.”

The success of many Chamber programs and events extended beyond their event or publication date: during 2012, nearly 20 of these received awards from a variety of local, national and international organizations, including the Association for Women in Communications, the International Economic Development Council and others.

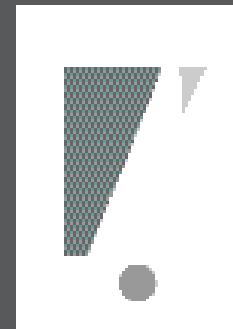
“Our team does some incredible work. We hear it from our members as they utilize our tools and are impacted by them, but it's great to see the industry recognition,” said Carl Edwards, Price Edwards & Company, 2012 Chamber chair. “Award-winning programs go well beyond a certificate or medal. Sometimes, we're able to extend the story beyond our own borders, sharing our city's story with the nation and the world.”

(Turn the page to see the list of award-winning Chamber publications and programs.)



WORKING TOGETHER FOR A GREATER OKC

- ◆ More than \$2.8 million raised in 2012 TRDC, a new record
- ◆ Promoting Greater OKC through 30+ publications
- ◆ 177 new Chamber members through TRDC



More than 11,000 visits to OKCChamber.com from mobile devices and tablets.

AWARDS

In 2012, a variety of the Chamber and CVB's publications and programs received multiple awards on local, national and international levels. These included:

OKCCHAMBER.COM

Silver Award,
Oklahoma City Ad Club
ADDY Awards

Award of Excellence,
International
Association of Business
Communicators Central Oklahoma Bronze Quill
Awards

Award of Merit, Oklahoma City Chapter of the
Public Relations Society of America Upper Case
Awards

Gold Award, American Chamber of Commerce
Executives Awards for Communication Excellence

Clarion, Association for Women in
Communication Clarion Awards



THE POINT! NEWSLETTER

Award of Excellence,
International
Association of Business
Communicators Central
Oklahoma Bronze Quill
Awards

Bronze Award,
American Chamber
of Commerce
Executives Awards
for Communication
Excellence

Clarion, Association for Women in
Communication Clarion Awards



OKCEDIS.COM

Silver Award, International Economic
Development Council Excellence in Economic
Development Awards

WEST COAST MARKETING CAMPAIGN

Gold ADDY,
Oklahoma City
Ad Club ADDY
Awards

Silver Award,
Oklahoma City Ad
Club ADDY Awards

Award of Excellence, International
Association of Business Communicators Central
Oklahoma Bronze Quill Awards

Honorable Mention, Oklahoma City Chapter
of the Public Relations Society of America Upper
Case Awards

Bronze Award, American Chamber of Commerce
Executives Awards for Communication Excellence

Gold Award, International Economic
Development Council Excellence in Economic
Development Awards

Clarion, Association for Women in
Communication Clarion Awards



GREATER OKLAHOMA CITY CHAMBER

Honorable Mention, *Business Facilities*
Magazine Economic Development Excellence
Awards

NBA FINALS MEDIA EFFORTS

Award of Merit, Oklahoma City
Chapter of the Public Relations
Society of America Upper Case
Awards

WILDCATTERS DIRECT MAIL PROGRAM

Participant Award, American Chamber of
Commerce Executives Awards for Communication
Excellence

Clarion, Oklahoma City Association for Women in
Communication Clarion Awards

CHAMPAGNE VIDEO

Gold ADDY,
Oklahoma City Ad Club
ADDY Awards

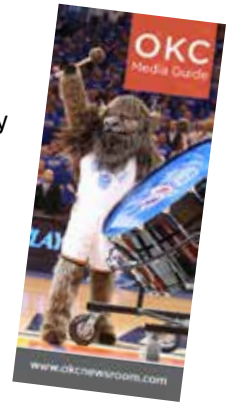
**Special Judges
Citation Award
for Excellence in
Cinematography
and Editing,**

Oklahoma City Ad Club ADDY Awards



BUSINESS RETENTION AND EXPANSION PROGRAM

Silver Award, International Economic
Development Council Excellence in Economic
Development Awards



2011 RELOCATION GUIDE

Bronze Award, Oklahoma City Ad Club ADDY Awards

2011 HOLIDAY CARD

Gold ADDY, Oklahoma City Ad Club ADDY Awards



Award of Excellence, International Association of Business Communicators Central Oklahoma Bronze Quill Awards

Best in Show, Oklahoma City Chapter of the Public Relations Society of America Upper Case Awards

Upper Case Award, Oklahoma City Chapter of the Public Relations Society of America Upper Case Awards

Clarion, Association for Women in Communication Clarion Awards

OKLAHOMA CITY CONVENTION & VISITORS BUREAU

Outstanding Tourism Organization of the Year, Oklahoma Travel Industry Association RedBud Awards

“THE BETTER LIFE” BLOG

Bronze Award, Oklahoma City Ad Club ADDY Awards

Award of Merit, International Association of Business Communicators Central Oklahoma Bronze Quill Awards

Clarion, Association for Women in Communication Clarion Awards

VELOCITY AD CAMPAIGN & ONLINE MAGAZINE

Bronze Award, Oklahoma City Ad Club ADDY Awards

Gold ADDY, Oklahoma City Ad Club ADDY Awards

Award of Excellence, International Association of Business Communicators Central Oklahoma Bronze Quill Awards

Upper Case Award, Oklahoma City Chapter of the Public Relations Society of America Upper Case Awards

Clarion, Association for Women in Communication Clarion Awards



OKLAHOMA CITY CVB PRINT AND ONLINE AD CAMPAIGN

Bronze Award (print campaign), Oklahoma City Ad Club ADDY Awards

Bronze Award (digital campaign), Oklahoma City Ad Club ADDY Awards

GREATEROKC.TV AD CAMPAIGN

Gold ADDY, Oklahoma City Ad Club ADDY Awards



“WHERE WE’VE BEEN (WHERE WE’RE GOIN’)” SONG AND MUSIC VIDEO

Gold ADDY, Oklahoma City Ad Club ADDY Awards

Silver Award, Oklahoma City Ad Club ADDY Awards

Award of Merit, International Association of Business Communicators Central Oklahoma Bronze Quill Awards

Honorable Mention, Oklahoma City Chapter of the Public Relations Society of America Upper Case Awards

Clarion, Association for Women in Communication Clarion Awards

CLARION AWARDS

International Crystal Clarion Award, most winning entries



The Greater Oklahoma City Chamber received an unprecedented eight Clarion Awards, earning the International Crystal Clarion which honors the organization recognized with the most winning entries in the Clarion competition each year. Previous recipients of the International Crystal Clarion Award include *Newsweek*, *Shell*, *Chicago Public Radio* and others.

2012 EXECUTIVE COMMITTEE

Top row (pictured from left to right): Roy H. Williams, Pete Delaney, Bryan Gonterman, Clayton I. Bennett, Bradley W. Krieger, Percy Kirk
Bottom row (pictured from left to right): Mark Funke, Tom McDaniel, Rhonda Hooper, Carl Edwards, David Rainbolt, Bruce Lawrence
Not pictured: Martha Burger, J. Larry Nichols, David Thompson



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 An asterisk (*) denotes those who are deceased.

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*Chamber Liaison to the Board

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